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SUPPLEMENTAL SCHEDULE SSF
SUPPLEMENTAL SCHEDULE SSG

Line
No.
1

New Hampshire Gas Corporation

## Calculation of the Cost of Gas Rate

Period Covered: Winter Period Nov. 1, 2010 through Apr. 30, 2011
$\begin{array}{lr}\text { Projected Gas Sales in Therms } & \text { 1,016,812 }\end{array}$

| Total Anticipated Cost | Cost/ <br>  <br>  <br>  <br> Propane | $\frac{\text { Therms }}{\text { Therm }}$ |  |
| :--- | :--- | :--- | :--- |
| Add: | Prior Period (Deficiency <br> Uncollected) <br> Interest |  |  |

Deduct: Prior Period (Excess Collected) (\$26,933)
Interest \$1,641

Prior Period Adjusted $\quad(\$ 25,292)$
Total Anticipated Cost
\$1,663,142

Cost of Gas Rate Per Therm

Maximum Cost of Gas Rate
Per Therm $\begin{aligned} & \$ 2.0445\end{aligned}$


|  | $1,688,434$ |
| :--- | ---: |
| PROPANE COST | 948,562 |
| $1,016,812$ |  |

NEW HAMPSHIRE GAS CORPORATION

CONVERSION OF PRODUCED GAS COSTS TO THERMS


NEW HAMPSHIRE GAS CORPORATION

CALCULATION OF COST OF GAS ADJUSTMENT

SUPPLY / DEMAND BALANCE ALL VOLUMES IN THERMS

| Line No. |  |  | NOV 2010 | DEC 2010 | JAN 2011 | FEB 2011 | MAR 2011 | APR 2011 | TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| SENDOUT |  |  |  |  |  |  |  |  |  |
| 1 | FIRM SENDOUT * |  | 121,107 | 212,021 | 245,208 | 211,316 | 162,557 | 85,808 | 1,038,017 |
| 2 |  |  |  |  |  |  |  |  |  |
| 3 | COMPANY USE |  | 3,675 | 6,364 | 7,085 | 5,530 | 4,236 | 2,911 | 29,801 |
| 4 |  |  |  |  |  |  |  |  |  |
| 5 | TOTAL SENDOUT |  | 124,782 | 218,385 | 252,293 | 216,846 | 166,793 | 88,719 | 1,067,818 |
| 6 |  |  |  |  |  |  |  |  |  |
| 7 | * UNACCTED FOR VOLS INCLUDED |  | 1,978 | 3,462 | 4,004 | 3,451 | 2,654 | 1,401 | 16,950 |
| 8 |  |  |  |  |  |  |  |  |  |
| 9 | COSTS |  |  |  |  |  |  |  |  |
| 10 |  |  |  |  |  |  |  |  |  |
| 11 | PROPANE SENDOUT |  | 124,782 | 218,385 | 252,293 | 216,846 | 166,793 | 88,719 | 1,067,818 |
| 12 | FROM ABOVE |  |  |  |  |  |  |  |  |
| 13 ( 13 |  |  |  |  |  |  |  |  |  |
| 14 | COST/THERM |  | \$1.6681 | \$1.6913 | \$1.5674 | \$1.5336 | \$1.5060 | \$1.4849 |  |
| 15 |  |  |  |  |  |  |  |  |  |
| 16 | FPO PREMIUM |  | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 | \$0 |
| 17 |  |  |  |  |  |  |  |  |  |
| 18 | TOTAL PROPANE COSTS |  | \$208,149 | \$369,355 | \$395,445 | \$332,556 | \$251,191 | \$131,739 | \$1,688,434 |
| 19 |  |  |  |  |  |  |  |  |  |
| 20 | REVENUES |  |  |  |  |  |  |  |  |
| 21 ( |  |  |  |  |  |  |  |  |  |
| 22 | FIRM SALES |  | 84,823 | 115,888 | 245,514 | 220,142 | 201,062 | 149,384 | 1,016,812 |
| 23 ( 20 |  |  |  |  |  |  |  |  |  |
| 24 | RATE/THERM AVERAGE |  | \$1.6356 | \$1.6356 | \$1.6356 | \$1.6356 | \$1.6356 | \$1.6356 |  |
| 25 |  |  |  |  |  |  |  |  |  |
| 26 | TOTAL COG REVENUES |  | \$138,740 | \$189,551 | \$401,574 | \$360,073 | \$328,866 | \$244,339 | \$1,663,143 |
| 27 |  |  |  |  |  |  |  |  |  |
| 28 | UNDER/(OVER) COLLECTION |  | \$69,409 | \$179,804 | $(\$ 6,129)$ | $(\$ 27,517)$ | $(\$ 77,675)$ | $(\$ 112,600)$ | \$25,291 |
| 29 ( 29 (1) |  |  |  |  |  |  |  |  |  |
| 30 | INTEREST FROM ATTACHMENT C |  | \$20 | \$357 | \$594 | \$550 | \$409 | \$152 | \$2,082 |
| 31 |  |  |  |  |  |  |  |  |  |
| 32 | FINAL UNDER/(OVER) COLLECTION | $(\$ 27,374)$ | \$42,055 | \$222,216 | \$216,681 | \$189,714 | \$112,448 | \$0 |  |

NEW HAMPSHIRE GAS CORPORATION

CALCULATION OF COST OF GAS
SUPPLY / DEMAND BALANCE ALL VOLUMES

|  | NOV 2010 | DEC 2010 | JAN 2011 | FEB 2011 | MAR 2011 | APR 2011 | TOTAL | LINE NO. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| TOTAL FIRM DEMAND (GALLONS) | 136,371 | 238,667 | 275,724 | 236,985 | 182,283 | 96,959 | 1,166,989 | 1 |
| PROPANE STABILIZATION PLAN PRE-PURCHASES |  |  |  |  |  |  |  | 2 |
| GALLONS | 85,000 | 130,000 | 190,000 | 140,000 | 100,000 | 55,000 | 700,000 | 4 |
| PRICE | \$1.3613 | \$1.3613 | \$1.3613 | \$1.3613 | \$1.3613 | \$1.3613 |  | 5 |
| PERC | inc. | inc. | inc. | inc. | inc. | inc. |  | 6 |
| TRANSPORTATION (add'l from Watkins Glen plus wait time) | \$0.1600 | \$0.1600 | inc. | inc. | inc. | inc. |  | 7 |
| TOTAL COST (GALLONS) | \$129,311 | \$197,769 | \$258,647 | \$190,582 | \$136,130 | \$74,872 | \$987,311 | 8 |
| SPOT PURCHASES |  |  |  |  |  |  |  | 10 |
| GALLONS | 51,371 | 108,667 | 85,724 | 96,985 | 82,283 | 41,959 | 466,989 | 11 |
|  |  |  |  |  |  |  |  | 12 |
| Mt. Belvieu (10/08/10) | \$1.2579 | \$1.2604 | \$1.2638 | \$1.2354 | \$1.1708 | \$1.1101 |  | 13 |
| Broker | \$0.0100 | \$0.0100 | \$0.0100 | \$0.0100 | \$0.0100 | \$0.0100 |  | 14 |
| Teppco | \$0.0930 | \$0.0930 | \$0.1125 | \$0.1125 | \$0.1125 | \$0.1125 |  | 15 |
| Perc | \$0.0050 | \$0.0050 | \$0.0050 | \$0.0050 | \$0.0050 | \$0.0050 |  | 16 |
| Transportation | \$0.2300 | \$0.2300 | \$0.0690 | \$0.0690 | \$0.0690 | \$0.0690 |  | 17 |
| PRICE (GALLONS) | \$1.5959 | \$1.5984 | \$1.4603 | \$1.4319 | \$1.3673 | \$1.3066 | \$1.4713 | 18 |
|  |  |  |  |  |  |  |  | 19 |
| COST (GALLONS) | \$81,983 | \$173,693 | \$125,183 | \$138,873 | \$112,506 | \$54,824 | \$687,062 | 20 |
|  |  |  |  |  |  |  |  | 21 |
| TOTAL |  |  |  |  |  |  |  | 22 |
| GALLONS | 136,371 | 238,667 | 275,724 | 236,985 | 182,283 | 96,959 | 1,166,989 | 23 |
|  |  |  |  |  |  |  |  | 24 |
| PRICE (GALLONS) | \$1.5494 | \$1.5564 | \$1.3921 | \$1.3902 | \$1.3640 | \$1.3376 | \$1.4348 | 25 |
|  |  |  |  |  |  |  |  | 26 |
| COST (GALLONS) | \$211,294 | \$371,462 | \$383,830 | \$329,455 | \$248,636 | \$129,696 | \$1,674,373 | 27 |
|  |  |  |  |  |  |  |  | 28 |
| TOTAL COSTS |  |  |  |  |  |  |  | 29 |
|  | \$211,294 | \$371,462 | \$383,830 | \$329,455 | \$248,636 | \$129,696 | \$1,674,373 | 30 |
| THERM DEMAND | 124,782 | 218,385 | 252,293 | 216,846 | 166,793 | 88,719 | 1,067,818 | 31 |
| MONTHLY COST PER THERM | \$1.6933 | \$1.7009 | \$1.5214 | \$1.5193 | \$1.4907 | \$1.4619 | \$1.5680 | 32 |
|  |  |  |  |  |  |  |  | 33 |

# New Hampshire Gas Corporation 2010-2011 Winter Hedging Schedule 



## NEW HAMPSHIRE GAS CORPORATION

CGA REFUND INTEREST CALCULATION FOR THE WINTER PERIOD NOV., 2010 THROUGH APR., 2011


BEG. BAL. W/INTEREST = -OVER/UNDER BEG.BAL. @ MAY 10 + INTEREST EXPENSE MAY 10 THROUGH OCT 10

| $=$ COL. 1, LINE 1 | $+\quad$ COL. 7, LINES 1 TO 12 |
| :--- | :--- |
| $=\underline{(\$ 26,933)}$ | $+\quad \$ 1,641$ |


|  | New Hampshire Gas Corporation |  |  |  |  | Attachment D <br> Supports Line 1 Column 1 <br> Attachment C |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Actual -Over/Under Collection November 2009 through April 2010All in Therms |  |  |  |  |  |  |  |
|  | ACTUAL | ACTUAL | ACTUAL | ACTUAL | ACTUAL | ACTUAL | ACTUAL |  |
|  | PRIOR | NOV | DEC | JAN | FEB | MAR | APR | TOTALS |
| 1 SALES |  |  |  |  |  |  |  |  |
| FOR NON-FPO |  | 75,106 | 89,213 | 198,811 | 173,062 | 148,688 | 105,760 | 790,640 |
| FOR FPO |  | 13,849 | 18,593 | 43,219 | 35,846 | 31,061 | 20,919 | 163,487 |
| TOTAL THERMS |  | 88,955 | 107,806 | 242,030 | 208,908 | 179,749 | 126,679 | 954,127 |
| 2 COG RATE PER TARIFF |  |  |  |  |  |  |  |  |
| FOR NON-FPO |  | \$1.3743 | \$1.3743 | \$1.4796 | \$1.5103 | \$1.6374 | \$1.5178 |  |
| FOR FPO |  | \$1.3402 | \$1.3402 | \$1.3402 | \$1.3402 | \$1.3402 | \$1.3402 |  |
| 3 RECOVERED COSTS= |  |  |  |  |  |  |  |  |
| SALES X COG RATE |  |  |  |  |  |  |  |  |
| FOR NON-FPO |  | \$103,218 | \$122,605 | \$294,161 | \$261,376 | \$243,462 | \$160,523 | \$1,185,344 |
| FOR FPO |  | \$18,560 | \$24,918 | \$57,922 | \$48,041 | \$41,628 | \$28,036 | \$219,105 |
| TOTAL |  | \$121,779 | \$147,522 | \$352,081 | \$309,417 | \$285,186 | \$188,558 | \$1,404,542 |
| FOR MAKING GAS (THERMS) |  |  |  |  |  |  |  |  |
| HEATING DEGREE DAYS (CONCORD) |  | 691 | 1229 | 1297 | 1005 | 786 | 481 | 5,489 |
| 5 TOTAL SENDOUT (THERMS) |  | 112,038 | 222,014 | 237,491 | 193,085 | 139,205 | 78,527 | 982,360 |
| 6 COST PER THERM |  | \$1.2732 | \$1.3568 | \$1.3600 | \$1.4093 | \$1.3753 | \$1.3485 |  |
| 7 TOTAL COSTS |  | \$142,645 | \$301,221 | \$322,988 | \$272,122 | \$191,446 | \$105,894 | \$1,336,317 |
| 8 ACTUAL (OVER)/ |  |  |  |  |  |  |  |  |
| UNDER COLLECTION |  | \$20,866 | \$153,699 | $(\$ 29,092)$ | $(\$ 37,295)$ | (\$93,740) | $(\$ 82,664)$ | $(\$ 68,226)$ |
| 9 INTEREST AMOUNT |  | \$135 | \$372 | \$542 | \$453 | \$277 | \$39 | \$1,818 |
| 10 FINAL (OVER)/UNDER COLLECTION | \$39,475 | \$60,476 | \$214,547 | \$185,996 | \$149,155 | \$55,692 | $(\$ 26,933)$ |  |

NEW HAMPSHIRE GAS CORPORATION
PROPANE INVENTORY
FOR THE WINTER PERIOD NOVEMBER 2010 TO APRIL 2011

| $\begin{aligned} & \text { LINE } \\ & \text { NO. } \end{aligned}$ |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | September 2010 (Actual) | Therms | Cost | Therm | Gal. |  |  |
| 2 |  |  |  |  |  |  |  |
| 3 | Beginning Balance | 55,609 | \$78,276 | \$1.4076 | \$1.2880 |  |  |
| 4 | Received during month | 16,513 | \$26,320 | \$1.5939 | \$1.4585 |  |  |
| 5 | Total Available | 72,122 | \$104,596 | \$1.4503 | \$1.3270 |  |  |
| 6 | Less Vapor | 43,734 | \$63,426 | \$1.4503 | \$1.3270 |  |  |
| 7 | Ending Balance | 28,388 | \$41,170 | \$1.4503 | \$1.3270 |  |  |
| 8 |  |  |  |  |  |  |  |
| 9 |  | Rate |  |  |  |  |  |
| 10 | October 2010 (Forecasted) | Therms | Cost | Therm | Gal. |  |  |
| 11 |  |  |  |  |  |  |  |
| 12 | Beginning Balance | 28,388 | \$41,170 | \$1.4503 | \$1.3270 |  |  |
| 13 | Received during month | 145,000 | \$241,454 | \$1.6652 | \$1.5237 |  |  |
| 14 | Total Available | 173,388 | \$282,624 | \$1.6300 | \$1.4915 |  |  |
| 15 | Less Vapor | 87,274 | \$142,257 | \$1.6300 | \$1.4915 |  |  |
| 16 | Ending Balance | 86,114 | \$140,367 | \$1.6300 | \$1.4915 |  |  |
| 17 |  |  |  |  |  |  |  |
| 18 |  | Rate |  |  |  |  |  |
| 19 | November 2010 (Forecasted) | Therms | Cost | Therm | Gal. | Therms | Cost |
| 20 ( |  |  |  |  |  |  |  |
| 21 | Beginning Balance | 86,114 | \$140,367 | \$1.6300 | \$1.4915 |  |  |
| 22 | Received during month | 130,000 | \$220,129 | \$1.6933 | \$1.5494 |  |  |
| 23 | Total Available | 216,114 | \$360,496 | \$1.6681 | \$1.5263 |  |  |
| 24 | Less Vapor | 124,782 | \$208,149 | \$1.6681 | \$1.5263 | 124,782 | \$208,149 |
| 25 | Ending Balance | 91,332 | \$152,347 | \$1.6681 | \$1.5263 |  |  |
| 26 |  |  |  |  |  |  |  |
| 27 |  | Rate |  |  |  |  |  |
| 28 | December 2010 (Forecasted) | Therms | Cost | Therm | Gal. | Therms | Cost |
| 29 |  |  |  |  |  |  |  |
| 30 | Beginning Balance | 91,332 | \$152,347 | \$1.6681 | \$1.5263 |  |  |
| 31 | Received during month | 220,000 | \$374,198 | \$1.7009 | \$1.5564 |  |  |
| 32 | Total Available | 311,332 | \$526,545 | \$1.6913 | \$1.5476 |  |  |
| 33 | Less Vapor | 218,385 | \$369,355 | \$1.6913 | \$1.5476 | 218,385 | \$369,355 |
| 34 | Ending Balance | 92,947 | \$157,190 | \$1.6913 | \$1.5476 |  |  |
| 35 |  |  |  |  |  |  |  |
| 36 |  | Rate |  |  |  |  |  |
| 37 | January 2011 (Forecasted) | Therms | Cost | Therm | Gal. | Therms | Cost |
| 38 |  |  |  |  |  |  |  |
| 39 | Beginning Balance | 92,947 | \$157,190 | \$1.6913 | \$1.5476 |  |  |
| 40 | Received during month | 250,000 | \$380,350 | \$1.5214 | \$1.3921 |  |  |
| 41 | Total Available | 342,947 | \$537,540 | \$1.5674 | \$1.4342 |  |  |
| 42 | Less Vapor | 252,293 | \$395,445 | \$1.5674 | \$1.4342 | 252,293 | \$395,445 |
| 43 | Ending Balance | 90,654 | \$142,095 | \$1.5674 | \$1.4342 |  |  |
| 44 |  |  |  |  |  |  |  |
| 45 |  | Rate |  |  |  |  |  |
| 46 | February 2011 (Forecasted) | Therms | Cost | Therm | Gal. | Therms | Cost |
| 47 |  |  |  |  |  |  |  |
| 48 | Beginning Balance | 90,654 | \$142,095 | \$1.5674 | \$1.4342 |  |  |
| 49 | Received during month | 215,000 | \$326,650 | \$1.5193 | \$1.3902 |  |  |
| 50 | Total Available | 305,654 | \$468,745 | \$1.5336 | \$1.4033 |  |  |
| 51 | Less Vapor | 216,846 | \$332,556 | \$1.5336 | \$1.4033 | 216,846 | \$332,556 |
| 52 | Ending Balance | 88,808 | \$136,189 | \$1.5335 | \$1.4032 |  |  |
| 53 |  |  |  |  |  |  |  |
| 54 |  | Rate |  |  |  |  |  |
| 55 | March 2011 (Forecasted) | Therms | Cost | Therm | Gal. | Therms | Cost |
| 56 |  |  |  |  |  |  |  |
| 57 | Beginning Balance | 88,808 | \$136,189 | \$1.5335 | \$1.4032 |  |  |
| 58 | Received during month | 160,000 | \$238,512 | \$1.4907 | \$1.3640 |  |  |
| 59 | Total Available | 248,808 | \$374,701 | \$1.5060 | \$1.3780 |  |  |
| 60 | Less Vapor | 166,793 | \$251,191 | \$1.5060 | \$1.3780 | 166,793 | \$251,191 |
| 61 | Ending Balance | 82,015 | \$123,510 | \$1.5060 | \$1.3780 |  |  |
| 62 |  |  |  |  |  |  |  |
| 63 |  | Rate |  |  |  |  |  |
| 64 | April 2011 (Forecasted) | Therms | Cost | Therm | Gal. | Therms | Cost |
| 65 ( |  |  |  |  |  |  |  |
| 66 | Beginning Balance | 82,015 | \$123,510 | \$1.5060 | \$1.3780 |  |  |
| 67 | Received during month | 75,000 | \$109,643 | \$1.4619 | \$1.3377 |  |  |
| 68 | Total Available | 157,015 | \$233,153 | \$1.4849 | \$1.3587 |  |  |
| 69 | Less Vapor | 88,719 | \$131,739 | \$1.4849 | \$1.3587 | 88,719 | \$131,739 |
| 70 | Ending Balance | 68,296 | \$101,414 | \$1.4849 | \$1.3587 |  |  |
| 71 |  |  |  |  |  |  |  |
| 72 |  |  |  | TOTALS |  | 1,067,818 | 1,688,434 |

Forecasted 2010-2011 Winter Period vs. Actual 2009-2010 Winter Period



Forecasted 2010-2011 Winter Period vs. Actual 2009-2010 Winter Period



Propane Market Purchase Cost Analysis WINTER 2010-2011

LINE
NO.


## Surcharge

| New Hampshire Gas Corporation COG FPO vs Non-FPO Price Comparison |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Winter Period | FPO <br> Rate | Amount of Premium | Percent Participation (therms) | Actual FPO Volumes | Premium Revenue | Typical Residential FPO bill | Average <br> Non-FPO <br> Rate | Typical Residential non-FPO bill | $\begin{gathered} \hline \text { Cost/(Savings) } \\ \text { to FPO } \\ \text { Customers } \\ \hline \end{gathered}$ |
| 2009-2010 | \$1.3402 | \$0.02 | 17.12\% | 163,486 | \$3,270 | \$2,256 | \$1.4900 | \$2,396 | (\$140) |
| 2008-2009 | \$2.2408 | \$0.02 | 21.08\% | 205,970 | \$4,119 | \$2,974 | \$1.7347 | \$2,492 | \$482 |
| 2007-2008 | \$1.5212 | \$0.02 | 28.01\% | 266,419 | \$5,328 | \$2,288 | \$1.7646 | \$2,520 | (\$232) |
| 2006-2007 | \$1.4741 | \$0.02 | 21.86\% | 206,686 | \$4,134 | \$2,250 | \$1.5397 | \$2,313 | (\$63) |
| 2005-2006 | \$1.5260 | \$0.02 | 42.91\% | 348,849 | \$6,977 | \$2,248 | \$1.3742 | \$2,103 | \$145 |
| 2004-2005 | \$1.2323 | n/a | 39.44\% | 340,315 | n/a | \$1,946 | \$1.2647 | \$1,976 | (\$30) |
| 2003-2004 | \$0.8877 | n/a | 38.78\% | 316,300 | n/a | \$1,580 | \$1.0325 | \$1,718 | (\$138) |
| Total |  |  |  |  |  | \$15,542 |  | \$15,517 | \$25 |


| New Hampshire Gas Corporation - Winter 2010/11 <br> Weather Normalization - Firm Sendout |  |  |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | Actual Firm Sendout | Base Use | Heat Use | Actual Calendar Month Degree Days | Normal Calendar Month Degree Days | Colder (Warmer) Than Normal | Actual Unit Heat Load Therm/DD | Weather Adjustment | Normal Heat Load | Normalized Firm Sendout | Actual Company Use | Unaccounted For $1.66 \%$ | Total Firm Sendout |
|  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) | (11) | (12) | (13) |
|  |  |  | (1) - (2) |  |  | (4) - (5) | (3) / (4) | (6) X (7) | (3) $+(8)$ | (1) - (3) + (9) |  | (10-11) * 1.66\% | (10) - (11) +(12) |
| November | 112,038 | 42,074 | 69,964 | 691 | 797 | (106) | 101.25 | 10,766 | 80,730 | 122,804 | 3,675 | 1,978 | 121,107 |
| December | 222,014 | 42,074 | 179,940 | 1,229 | 1,181 | 48 | 146.41 | $(7,091)$ | 172,849 | 214,923 | 6,364 | 3,462 | 212,021 |
| January | 237,491 | 42,074 | 195,417 | 1,297 | 1,369 | (72) | 150.67 | 10,798 | 206,215 | 248,289 | 7,085 | 4,004 | 245,208 |
| February | 193,085 | 42,074 | 151,011 | 1,005 | 1,140 | (135) | 150.26 | 20,310 | 171,321 | 213,395 | 5,530 | 3,451 | 211,316 |
| March | 139,205 | 42,074 | 97,131 | 786 | 988 | (202) | 123.58 | 24,934 | 122,065 | 164,139 | 4,236 | 2,654 | 162,557 |
| April | 78,527 | 42,074 | 36,453 | 481 | 597 | (116) | 75.79 | 8,791 | 45,244 | 87,318 | 2,911 | 1,401 | 85,808 |
| Total | 982,360 | 252,444 | 729,916 | 5,489 | 6,072 | (583) |  | 68,508 | 798,424 | 1,050,868 | 29,801 | 16,950 | 1,038,017 |


| New Hampshire Gas CorporationWeather Normalization - Sales Rate Residential |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | Billing Cycle Customers | Billing Cycle Sales | Base Load | Heating Load | Billing Cycle Monthly Actual Degree Days | Billing Cycle Monthly Normal Degree Days | Colder (Warmer) Than Normal | Actual Unit <br> Heat Load <br> Therm/DD | Weather Adjustment | Normal Heat Load | Normal Firm Billing Cycle Therms |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  |  |  | (1) - (3) |  |  | (4) - (5) | (3) / (4) | (6) $\times(7)$ | (3) + (8) | (1) - (3) + (9) |
| November | 800 | 20,474 | 7,301 | 13,174 | 614 | 569 | 45 | 21.44 | (967) | 12,206 | 19,507 |
| December | 811 | 27,871 | 7,301 | 20,571 | 769 | 853 | (84) | 26.73 | 2,239 | 22,810 | 30,110 |
| January | 812 | 59,391 | 7,301 | 52,091 | 1,197 | 1,220 | (23) | 43.51 | 979 | 53,069 | 60,370 |
| February | 823 | 49,622 | 7,301 | 42,322 | 1,238 | 1,323 | (84) | 34.17 | 2,884 | 45,206 | 52,506 |
| March | 819 | 41,917 | 7,301 | 34,617 | 966 | 1,113 | (147) | 35.84 | 5,273 | 39,889 | 47,190 |
| April | 811 | 29,826 | 7,301 | 22,526 | 736 | 924 | (188) | 30.61 | 5,745 | 28,270 | 35,571 |
| Total |  | 229,101 | 43,803 | 185,298 | 5,521 | 6,002 | (480) | 192 | 16,152 | 201,450 | 245,253 |

New Hampshire Gas Corporation

| New Hampshire Gas CorporationWeather Normalization - Sales Rate Commercial |  |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Month | Billing Cycle Customers | Billing Cycle Sales | Base Load | Heating Load | Billing Cycle Monthly Actual Degree Days | Billing Cycle Monthly Normal Degree Days | Colder (Warmer) Than Normal | Actual Unit Heat Load Therm/DD | Weather Adjustment | Normal Heat Load | Normal Firm Billing Cycle Therms |
|  |  | (1) | (2) | (3) | (4) | (5) | (6) | (7) | (8) | (9) | (10) |
|  |  |  |  | (1) - (3) |  |  | (4) - (5) | (3) / (4) | (6) $\times(7)$ | (3) $+(8)$ | (1) - (3) + (9) |
| November | 330 | 68,482 | 30,470 | 38,013 | 612 | 561 | 51 | 62.16 | $(3,166)$ | 34,847 | 65,316 |
| December | 339 | 79,933 | 30,470 | 49,464 | 752 | 841 | (89) | 65.79 | 5,845 | 55,308 | 85,778 |
| January | 341 | 182,639 | 30,470 | 152,170 | 1,191 | 1,211 | (20) | 127.73 | 2,505 | 154,674 | 185,144 |
| February | 333 | 159,286 | 30,470 | 128,817 | 1,253 | 1,334 | (81) | 102.80 | 8,349 | 137,166 | 167,635 |
| March | 318 | 137,832 | 30,470 | 107,363 | 972 | 1,117 | (145) | 110.46 | 16,040 | 123,403 | 153,872 |
| April | 342 | 96,853 | 30,470 | 66,384 | 749 | 940 | (191) | 88.65 | 16,960 | 83,344 | 113,813 |
| Total |  | 725,025 | 182,817 | 542,208 | 5,529 | 6,004 | (475) | 558 | 46,534 | 588,742 | 771,559 |


| November | 84,823 |
| :---: | ---: |
| December | 115,888 |
| January | 245,514 |
| February | 220,142 |
| March | 201,062 |
| April | 149,384 |
| Total Winter Sales Volumes | $1,016,812$ |

